

GOODSTORIES

FUTURE WOOD PROCESSING

Common interests and goals

MORE COMPREHENSIVE SHIP AGENCY

Present in all Finnish ports

A WINNING BUSINESS CULTURE

Inspiration cannot be commanded

PRAISED STEVEDORING TEAM

Loaded tons at peak level

DEVELOPER OF THE YEAR

The approachable person

CONTENTS

- 3..... Editorial
- 4..... Flash News
- 6..... Uusikaupunki Branch
- 7..... New Operations in Kemi
- 8..... Winning Business Culture
- 10... Strategy 2024–2026
- 12... Galea Shipping
- 14... Future wood processing
- 16... Vuosaari Stevedoring Team
- 18... Developer of the Year
- 19... Appointments

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KWH Logistics Key Figures (2023)



Dear reader,

The ability to adapt to changing conditions is essential for both companies and individuals alike. However, too often there is resistance against change, with the goal being to achieve permanence in conditions and states of being, as constant change can be extremely stressful. The uncertainty about the direction and magnitude of change is mentally exhausting. A content person is an obstacle to progress. This is what **Olli Oksanen**, who was named KWH Logistics' Developer of the Year, says. Few are willing to improve upon what has been made to work well, but that is exactly what the principle of continuous improvement is about. Fundamentally, humans are lazy and will cling to existing conditions and practices to save energy until the very end.

Companies too wish to make the most of the effort spent on strategies and planning for as long as possible, and hope that the learning curve will further streamline the process. However, changes constantly occur in the operating environment. Customer needs change, competitors' behaviors alter market dynamics, and the familiar path is disrupted by crises. What once worked is no longer necessary.



For renewal, a company or individual must be proactive and active rather than reactive. But how can one anticipate the future, and how can renewal be achieved? It is crucial to accept change and its permanence. One must also be ready to discard past success factors if they have become outdated. It is equally important to observe changes from as many perspectives as possible without prejudice. Currently, much faith is placed in the triumph of artificial intelligence, but one day, a new wave of innovation will overshadow even that.

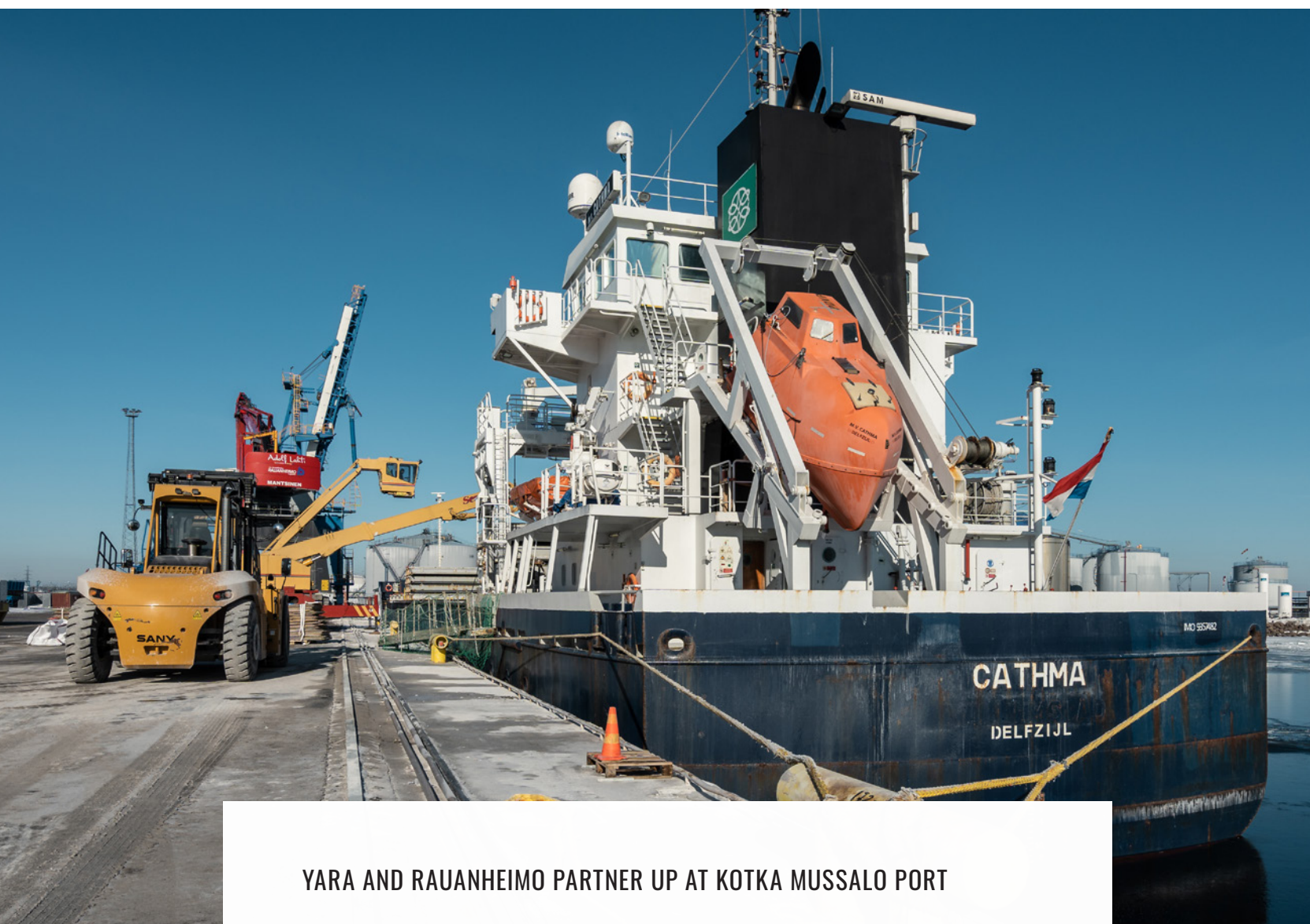
The title of the corporate history book of KWH Logistics' parent company, KWH Group, "Constantly Changing," aptly reflects our readiness for change. Renewal has always been a central focus in our company, and we believe we have been very successful in it. This magazine offers insights into renewal, such as the 2024–2026 strategy, which highlights innovation as a key objective. Renewal is also featured in other articles, such as the launch of a new ship clearance company or the development of corporate culture. The magazine's design has also been updated.

Today is not the same as yesterday. That's why today is a great day to start renewing.

Happy reading!

Markku Mäkipere
Director of Marketing, KWH Logistics
Managing Director, Stevena Oy, Moonway Oy

FLASH NEWS



YARA AND RAUANHEIMO PARTNER UP AT KOTKA MUSSALO PORT

Yara Suomi and Rauanheimo have signed a long-term contract for the handling and storage of elemental sulphur in the port of Mussalo, Kotka. From 2025 onwards, Yara will transport all the elemental sulphur needed for fertilizer production in Siilinjärvi via the port of Mussalo. The contract is related to the company's renewal of sulphuric acid production in Siilinjärvi. Sulphuric acid is needed for the production of phosphoric acid and fertilizers and is therefore important for the security of supply. Rauanheimo will carry out a major transport investment for sulphur processing and modifications to its existing terminal in Mussalo before the start of the traffic in summer 2025.

- We are very pleased to start working with Yara in Mussalo. The contract will enable us to implement a modern terminal that meets all the specific requirements for sulphur handling, says Rauanheimo's CEO **Tero Kosonen**.

OVER 85 000 SQUARE METRES OF WAREHOUSING SPACE

Blomberg Stevedoring meets the needs of its customers by offering a wide range of warehousing services. A total of 85,000 square metres of modern indoor warehousing space is available to meet the requirements of different types of products. Most of the facilities were commissioned in the 2010s. The most recent warehouse was built in Vaasa in August 2023. The warehouse has four sections and covers an area of 5,000 square metres. The facilities are equipped to handle both unit and bulk goods, such as feed and grain. They are particularly suitable for products that require strict hygiene standards. Blomberg Stevedoring's warehousing services are designed to be cost-effective and reduce the need for repetitive handling between locations. Value-added services include bulking, big bag bagging, grain analysis services and warm warehousing facilities.



REMOTE-CONTROLLED WHEEL LOADER DEPLOYED IN KOKKOLA

With bold steps enabled by digitalization, a port operator can improve its competitiveness as a service provider and be a pioneer in new and desirable jobs. For example, remotely controlled work machines streamline operations and increase safety by reducing the need for staff movements between break areas, equipment parks, and handling sites. Rauanheimo has deployed its first remotely controlled wheel loader for testing, which handles bulk materials both at the quay area and within the warehouse at Kokkola Deep Harbour. A Volvo L 350 H wheel loader has been equipped with Teleon remote control equipment and is operated from a remote-control panel located in social spaces, which is identical in all respects to the driver's workstation in the cabin.

- By involving the entire staff already in the planning phase of development, resistance to changes and fears of job reduction can be reduced, says Rauanheimo's Senior Advisor **Pasi Salmela**. The staff's involvement in the changes is a guarantee of success and job retention, and even their increase.





AN EFFICIENT AND VERSATILE PORT OF UUSIKAUPUNKI

STEVENA AND THE PORT OF UUSIKAUPUNKI DEVELOP THE PORT OF HEPOKARI IN CLOSE COOPERATION.

Stevena operates in four ports - Uusikaupunki, Naantali, Turku and Hanko. The company has been operating in the growing and developing port of Uusikaupunki since 1998.

The Port of Uusikaupunki is a modern and efficient port, one of the four locations where Stevena operates. In close cooperation with the Port of Uusikaupunki, Stevena has been developing the port of Hepokari since the last millennium. In Uusikaupunki, Stevena has appropriate and efficient machinery and perhaps the best warehouses in Finland. The warehouses are particularly suitable for bulk cargo requiring precise handling. In addition to bulk goods, the warehouses are also suitable for general cargo, especially steel products, as the Uusikaupunki site is an important import port for steel products.

The port operates to very high quality standards, ensuring that product quality is maintained during handling and storage. In addition to stevedoring, Stevena offers value-added services such as bulk bagging. Naturally, all incoming and outgoing goods are transported via truck scales.

Roll on-roll off (ro-ro) transport is a speciality of Stevena - also in Uusikaupunki. Ro-ro vessels are loaded along the ramp through the gate at the stern of the ship. The fast and versatile method is suitable for a wide range of cargo, whether it is moving on wheels or not. Flatbed trailers and cassettes also allow for smooth container and general cargo transport.

Cost savings from location and efficiency

The facility in Uusikaupunki offers a competitive and accessible alternative for the logistics needs of Stevena's existing and new customers. The location and efficiency of the port will bring significant cost savings to the customer.

- The accessibility of the port of Uusikaupunki is quite different from that of many other ports, says **Janne Salonen**, Sales and Account Manager at Stevena. For example, the pilotage distance to Hepokari is only 18 nautical miles. The short distances mean savings in both pilotage and fuel costs.

PORT OF KEMI

- 180 metres maximum length
- 27 metres maximum width
- 11,2 metres maximum draught
- 178 metres Pier length



BLOMBERG STEVEDORING TO KEMI

BLOMBERG STEVEDORING EXPANDED ITS OPERATIONS AND BEGAN HANDLING THE FIRST WIND TURBINE COMPONENTS IN FEBRUARY AT FINLAND'S NORTHERNMOST GENERAL PORT IN KEMI.

The port of Kemi, located on the Bothnian Sea, serves as the fastest gateway to the northern regions of Finland, Sweden and Norway. The port includes the ports of Ajos and Veitsiluoto, as well as a separate oil port. Ajos serves as an efficient logistics hub for the whole of Lapland and the Barents region. Veitsiluoto is mainly a port for the import of raw materials for the forest industry. Overall, Kemi is a versatile import and export port, handling containers, forest industry products and various bulk commodities such as raw timber, paper industry raw materials and scrap metal.

Blomberg Stevedoring has expanded its operations to the port of Kemi to meet the wishes and needs of its customers.

- We have received enquiries and interest from customers and wanted to offer a wider range of services to our customers. Cooperation with the Port of Kemi has been excellent, and we have been well received, says **Björn Knutar**, Sales Director of Blomberg Stevedoring. The infrastructure of the Port of Kemi is excellent and when you look at the opportunities the location can offer to northern Sweden, for example. Enquiries have already come in.



The cooperation with Blomberg Stevedoring has been good, easy and efficient. That's what everyone at our company says. Personally, I have mainly negotiated and agreed on prices and the availability of space. The negotiations have been fair and good.

Hannu Tikkala
Finance and Marketing Manager
Port of Kemi

A WINNING BUSINESS CULTURE

WORKING LIFE WILL BE AS GOOD OR BAD AS WE MAKE IT TOGETHER.



The role of culture is to build an environment where people want to give their best for the company and the common goal. No one is inspired or motivated by being told what to do, but people's initiative, creativity and passion for their work are gifts to the organisation they believe deserves them.

What is a corporate culture?

Every business has a culture. In business, we can't choose to just take productivity and efficiency and not produce a cultural thing. Culture is a group phenomenon. Whenever a group of people get together regularly, they start to form habits that quickly become ingrained as a way(s) of doing things. And at its simplest, this is what culture is: a way of working together. You know this quite well from your own group of friends. Everyone knows that Simon puts out the first message about the sauna evening, George organises the meeting and Bill heats the sauna. These roles were not decided in committee, they happened and became a habit. The same logic works in the workplace. Culture happens, whether it is led or not, and it exists whether we are aware of it or not.



What kind of thoughts come to mind when you think about your working day ahead? Shivers of disgust? Excited buzzing? Or something in between? I believe that work can and should be a good and meaningful part of life for everyone. And I don't just believe it, I know it. I know that every job and every workplace can be built to give more than it takes. The tool for this is a culture of enterprise.

Tiina Laine
Corporate Cultural Designer
Leidenschaft

Culture is a set of shared values, behaviours and practices that either support or destroy a shared atmosphere and activity. Culture is seen and heard in the way we talk to each other, the way we play by the rules and the way we treat our customers. Culture tells us how we do business and why we do it. Culture is unconscious or conscious, like "we do this because..." or "I don't know why, but we have always done it this way." Culture becomes a competitive advantage when it is conscious and managed.

Who is responsible for creating a good culture?

Each of us has an impact on culture through our own actions. We make many choices every day. Do I say it out loud or do I let it go, do I look through my fingers, do I stick my neck out and tell you my ideas?

Culture is always stronger than people and strategy. It teaches and guides individuals to act sooner or later in accordance with the culture. It is therefore important to identify the prevailing culture of the workplace and workgroup. What are the small and big things that you can identify as the characteristics of your culture, the good and the bad? What would you like them to be? Why?

Building a culture is hard work, and it requires real reflection on what kind of company and workplace we want to be. Once we have a shared vision and the right attitude, it's time for action. Culture only changes through action - one encounter at a time!

UNIQUE COMPETITIVE ADVANTAGE THROUGH STRATEGIC CHOICES



A WINNING BUSINESS CULTURE

We create a winning culture that encourages internal collaboration and continuous development of skills and well-being.

PORTFOLIO DEVELOPMENT AND INNOVATION

We build new total service concepts for our customers' changing needs. Innovation is key to maintaining competitive advantage and increasing market share.

CUSTOMER FOCUS AND GOAL-ORIENTED SALES

We are committed to customer engagement and aim to maintain a high level of customer satisfaction. Our goal is to provide even greater value to our customers.

KWH Logistics' strategy for 2024–2026 was launched in January this year. The new strategy is KWH Logistics' response to the challenges created by a volatile market.

Over the next few years, we will focus strongly on employee and customer satisfaction, developing innovative solutions and strengthening our values-based culture. This will include tightening the logistics chain in cooperation with our sister companies, which will have a positive impact on the cost-efficiency of our services and at the same time create a competitive advantage for our customers.

The importance of strategy for the workplace and business

The strategy has a slightly distancing echo, as it is easily perceived as difficult to understand and disconnected from everyday life. In reality, however, strategy can be interesting, concrete and even emotive. Instead of strategy, we often talk about a success plan, which is a much more descriptive and positive term. And that's what a strategy is, in essence - a plan for how a company will succeed and develop in the future.

It helps focus resources on the right activities and priorities. Strategy is therefore essential to the success and sustainability of an organisation. It is a roadmap that guides the organisation towards its objectives and helps it to navigate in a changing business environment. It also helps to ensure that activities are aligned with the organisation's long-term vision and mission.

The strategy identifies five different focus areas, on which KWH Logistics will create a strong foundation for future success. For each of these priorities, more specific targets have been set and indicators have been established to monitor their progress.



RESPONSIBLE CONDUCT AND RISK MANAGEMENT

Our social responsibility is increasingly emphasized, and we strive to minimize negative impacts on the environment, community, and stakeholders.

PRODUCTIVITY AND A STRONG ECONOMY

Our focus is on building productivity and a strong economy. This will ensure that we can invest in the future.



The new strategy includes as an important objective the consolidation of business operations and adaptation to the changing operating environment. The new strategy includes clear objectives to promote sustainability, a reduced carbon footprint and responsible business. The strategy also aims to change the culture of the organization by emphasizing openness, innovation and teamwork.

Joakim Laxåback
Head of Business Group

Engaging people for stronger results

However, even great plans do not happen by themselves: staff involvement and commitment play a major role:

- Involving staff in the strategy process can lead to better results and stronger strategy implementation, says **Joakim Laxåback**. A shared sense of purpose, a broader perspective, more effective implementation, commitment and interaction are the basis for success. Dialogue between management, supervisors and staff is important in strategy work. Participation increases interaction and shared understanding.

KWH Logistics is at the forefront of change

Strategy always involves change, and often change means stepping into an area of discomfort. Success requires genuine interaction, consciously doing things differently and overcoming one's own prejudices.

If change is led and managed with a sense of purpose, but with an inspiring approach, success is even more likely. KWH Logistics has always been at the forefront of change, and its ability to adapt to new situations has laid the foundations for its position as Finland's leading logistics services provider. We will continue to uphold this quality and develop our operations with courage.

The strategy challenges us, as employees, as a company and as a business group, to improve our operations and focus our energy and time in the right places. Shared rules and objectives make us stronger, motivate us to work together and create a competitive advantage in the market. With these strengths, we will continue to be the leading, most reliable and efficient logistics partner in the future.



GALEA SHIPPING – MORE COMPREHENSIVE SHIP AGENCY

KWH LOGISTICS HAS MERGED ITS SHIP AGENCY SERVICES INTO THE NEW GALEA SHIPPING COMPANY, WHICH FOCUSES ON LONG-TERM CUSTOMER SERVICE.

The ship agency activities of Rauanheimo, Jalandar and Backman-Trummer were merged at the beginning of the year. The new structure will further improve the efficiency of port calls. One of the key objectives is to ensure that a ship spends a minimum amount of time in port and is back at sea as soon as possible.

Ship agency services has been part of KWH Logistics' business since the beginning - for more than 140 years. The activities previously managed under three different brands have now been reorganised and streamlined into one company - Oy Galea Shipping Ab. For the customer, the new structure is reflected, among other things, in better nationwide coverage. The physical presence in several ports around the coast has already been welcomed and has led to new customer business. The team is also larger than before, with sufficient resources to improve efficiency and offer a more comprehensive range of services. This allows us to understand and respond to the specific needs of our customers. For long-term clients, it is also possible to appoint a dedicated person to deal specifically with the company's affairs. This has already been a very good experience.



Customers benefit from the synergies created by our cooperation with sister companies in the ports. Information flows quickly and seamlessly between the actors operating in the port - be it ship clearance, stevedoring or storage. Situations change quickly in a port, and good cooperation helps to find the best possible solutions to the challenges that arise.

Joel Salmela
Director, Ship Agency Services
Oy Galea Shipping Ab



We have a strong desire to understand our customers' business and make it more efficient. Our new structure also allows us to offer a wider range of services, both geographically and in terms of service coverage. In addition to remote service, we will be able to have a physical presence in all Finnish ports. In addition, we are constantly investing in customer-specific services. Communication and accessibility are important elements of our operations. We are at your service 24/7, all year round!

Johan Järnefelt
Sales Manager
Oy Galea Shipping Ab

Ship agency?

The ship agent, acts as a representative of the shipping company in the port. They may also work in close cooperation with, for example, industrial companies. The wide range of tasks includes notifying the authorities, organising port services, coordinating cargo handling, organising services for ship's personnel and actively communicating between different stakeholders. The aim is to make the port call as smooth, efficient and quick as possible. Galea Shipping has the competitive advantage of having sister companies providing stevedoring, warehousing and transport services in ports. Close cooperation with other companies in the KWH Logistics group provides a real-time picture of port conditions and helps to react quickly to any situation. In addition, customers are often common and activities are developed jointly.

Experience and new insight

All Galea Shipping staff have previously carried out ship agency services for other KWH Logistics companies. Thanks to their long experience, they are familiar with different types of vessels and cargoes, be it bulk, containers, ro-ro or project cargoes, chemical tankers, coasters or capesize vessels. In addition to experience, Galea Shipping has vision. Our activities are constantly being developed and expanded. Future solutions require new innovation and fresh thinking. For example, a system development project is currently underway to further facilitate integration with stakeholder and government systems.



FUTURE WOOD PROCESSING

ADOLF LAHTI, WHO WORKS IN UPM'S PLYWOOD FACTORIES, RUNS MACHINES ON RENEWABLE FUELS.

UPM is continuously developing concrete measures to mitigate climate change. The switch to more energy-efficient equipment has reduced greenhouse gas emissions from log handling by more than 70% at the company's plywood mills. The right partner plays an important role in achieving future targets.

Adolf Lahti reacted quickly when UPM expressed its intention to switch to renewable fuels in the machinery used in its plywood mills. Now, UPM's plywood mills in Savonlinna and Pello run on renewable fuel oil, which produces up to 90% less CO₂ emissions than fossil diesel.

Adolf Lahti is responsible for receiving and feeding the raw material, birch logs, into the process at UPM's Savonlinna plywood mill, where the new practices have been in place since the beginning of 2022. In Pello, the role is the same, but the raw material is coarse spruce logs, which are also soaked. In addition to using renewable fuel, Adolf Lahti's machines are lighter, so fuel consumption is lower. The technology is also modern. The Caterpillar 988 hybrid loader on site in Savonlinna uses its own internal combustion engine, which uses an electric motor, further reducing fuel consumption. The log stackers also represent the best emission class in the industry. The new machine types have a lower risk of hydraulic leakage. They are also



Adolf Lahti's Stage V
Caterpillar 988 hybrid runs on NesteMy fuel.



THE OBJECTIVES AND INTERESTS MUST BE SHARED

The development of equipment solutions will continue in order to further reduce greenhouse and noise emissions. This means both lightening and electrification of the fleet. A challenging equation requires good cooperation and new ideas. We are open to trying out completely new solutions. The partner, on the other hand, must have interactive ideas, a similar mindset and the ability to develop the fleet - just like Adolf Lahti. A common strategic vision is also needed. Safety and reliability must be of the highest order. And competitiveness must be ensured in good times and bad. This means, among other things, not counting every penny, one way or the other.

Juha Korhonen

Wood Procurement Manager, UPM Plywood

quieter, which is important when working 24/7 in a sensitive environment on the shores of Lake Saimaa.

Responsible machinery procurement is a multi-million investment that requires a lot from both the customer and the supplier. UPM Kymmene and Adolf Lahti work together on a large scale and over the long term, which enables completely new innovations.

- Achieving emission targets or even exceeding them requires concrete actions, words are not enough, says **Pekka Pöllänen**, CEO of Adolf Lahti. Working with UPM is good when the goal is clear, and the will is shared.

Reliably powered by electricity

Adolf Lahti is also a pioneer in the use of electronic machinery. For a decade, UPM Pietarsaari has been operating an electric material handling machine

that has broken records. The machine, which works 8 000 hours per year, has significantly lower emissions than a diesel-powered machine that consumes 30 litres per hour.

- We are talking about almost 2.5 million litres of diesel, which in terms of carbon dioxide emissions is about 6.5 million kilograms, says Pöllänen.

Adolf Lahti's all-electric truck has been in operation since 2019, and Finland's first 16-ton Kalmar all-electric truck with a lithium battery is also in operation. According to Pöllänen, electric machines have proven to be more reliable than internal combustion engines, for example in freezing weather. He promises that completely new and unique technology is also being developed on the electrification front for large machines, with ground-breaking changes on the way later this year.



Vuosaari stevedores in front of the break room.

PRAISED STEVEDORING TEAM IN VUOSAARI

A STEVEDORE IS A TRUE ALL-ROUNDER IN CARGO HANDLING.

Loading, unloading, packing and storage. Large machines, heavy loads and a hectic atmosphere. A stevedore must have solid professional skills and the right attitude, which is what the Rauanheimo Vuosaari stevedoring team has.

Every morning and evening, trains from Äänekoski arrive at the port of Vuosaari, carrying more than 1 400 tons of pulp from Metsä Fibre's bioproduct mill. Some of the pulp is containerised immediately, while some is stored for later containerisation. About 2 000 containers loaded with pulp are sent from Vuosaari to the world every month. That means a total of more than 50 000 tons of pulp. In addition, tens of thousands of tonnes of pulp are shipped to the world in break bulk. The pulp is used in food packaging, so special care must be taken when handling it - it must be kept clean and must not get wet. In addition to pulp, Vuosaari is also used to containerise sawn timber from Metsä Fibre's Vilppula sawmill. All pulp bales are the same size, but the package sizes of the sawn timber vary,



which poses its own challenges for handling. But that's OK, because both pulp and timber are handled by a team of top-class professionals - Rauanheimo's stevedoring team.

Active, proactive and flexible

Rauanheimo's stowage team in Vuosaari consists of more than thirty professionals. In addition to pulp and sawn timber, they are used to handling a variety of cargoes, from steel coils to bananas. Huge loads are moved and handled using container straddle carriers, payloaders, terminal tractors and cranes, among other things. The work of a stevedore is varied - in principle, everyone can drive all basic machinery.

A stevedore's job is to manage not just loads and machines, but schedules - and pressure. The days are hectic, and in the changing conditions of the port, you work in two shifts almost every day of the year. Trains and ships have specific schedules that must be adhered to.

Rauanheimo's stevedoring team has been working at Metsä Fibre's Vuosaari terminal since 2017, and the work is already running smoothly. Some of the employees have been with us from the beginning. Experience brings confidence and also patience, which is poured into the younger workers. The team receives repeated positive feedback from clients and colleagues alike. One of the strengths of the praised team is its diversity - different ages and personalities complement each other. In addition to being praised for its flexibility, efficiency and operational reliability, the team has been highlighted for its initiative and innovations - which requires active communication and good cooperation between different people.



Our stevedoring team in Vuosaari has been working at Metsä Fibre's terminal since its inception. Over the years, the operation has grown and developed. Today, we are at the top of our game when it comes to counting the tonnes loaded in a given time, for example. Safety is of course the number one concern when dealing with huge machines and heavy loads. Safety is always kept at a high level and is constantly being improved. One of the cornerstones of good cooperation is active communication. We actively keep in touch with both the customer and other stakeholders - not forgetting good internal communication.

Janne Leppälä
Production Manager, Vuosaari
Rauanheimo



DEVELOPER OF THE YEAR

OLLI OKSANEN WAS CHOSEN AS DEVELOPER OF THE YEAR.

Olli Oksanen is HSEQ Manager at Adolf Lahti, where he has worked since 2017, starting his career as a foreman in Äänekoski and moving to his current role in August 2023. Oksanen has worked in development and safety throughout his career in various projects. The HSEQ Manager's job duties include monitoring safety, quality, environment and health issues on a daily basis, setting targets and working towards them with determination.

- I try to act as a link between stakeholders, customers and my own organisation, says Oksanen. I also strive to be that approachable and listening person.

Oksanen's daily work consists of classifying safety findings, various small and large quality and development tasks, cooperation between stakeholders and customers' safety organisations, and reporting. Oksanen does his best to help his frontline staff.

- I work in the office, distance or in the field, traveling around Finland in different offices, says Oksanen. The field is where you see and hear the most, and it's the best place to spot things that need to be improved.

Oksanen collaborates across company boundaries

with other colleagues in the HSEQ team and with the HR and Finance teams at KWH Logistics. The best part of everyday life is getting to work with different people. Colleagues praise Oksanen in particular for his wide-ranging expertise, and he is seen as a valuable member of his team. He is described as a change-minded development driver who is not afraid of a challenge. Oksanen not only listens to others' ideas, but is also keen to develop them further. He is also praised by colleagues as a solution-oriented, considerate and enthusiastic person who brings positive energy and motivates others around him.

How did it feel to receive the Developer of the Year Award?

- Of course it felt like a great honour and I really appreciate it, says Oksanen. But the measure of progress is an organisation's ability to change and renew itself, and no one can do it alone. You also have to remember that complacency kills development. So the work continues.

Sustainability reporting and carbon footprint measurement are currently among the major future development projects.

APPOINTMENTS



Björn Knutar

has been appointed as Sales Director of **Oy Blomberg Stevedoring Ab**, starting from January 1, 2024. He was previously Sales Manager at the company. Björn is based at Blomberg Stevedoring's Vaasa office.



Mathias Maris

has been appointed Chief Operating Officer for **Oy Blomberg Stevedoring Ab**. He took up his post in the middle of last year. He previously worked for the company as a foreman. Mathias is based at Blomberg Stevedoring's Vaasa office.



Joel Salmela

has been appointed as Director of Ship Agency Services for **Oy Galea Shipping Ab**, starting from January 1, 2024. He has previously worked as Ship Agency Manager at Rauanheimo. Joel is a member of the Galea Shipping management team and reports to the Business Group Director. Joel is responsible for the operational activities of Galea Shipping. He is based in the company's Kokkola office but works nationwide.



Johan Järnefelt

has been appointed as Sales Manager for **Oy Galea Shipping Ab**, starting from January 1, 2024. In addition to his ship clearance duties, Johan will be responsible for the sales, marketing and development of ship clearance services together with the Director of Ship agency. Johan is also a member of Galea Shipping's management team. He has previously worked as a ship agent at Rauanheimo. Johan is based in Vuosaari.

Please read our latest
appointment news online!





CLEVER OVERALL LOGISTICS SOLUTIONS

Port Logistics



We offer stevedoring, forwarding, and ship clearance services as well as storage in most Finnish ports. We customize comprehensive and efficient logistics solutions for our customers.



Industrial Services



We offer overall and customer-focused logistics machinery services as well as equipment rental. We perform smaller as well as large scale tasks with precision and according to the demands of the customer.



International Transports



We offer global logistics solutions by all modes of transportation (road, sea, air, container, bulk and project transports). In addition, we handle customs clearance, forwarding and warehousing services.

